



Press release

GENERALFINANCE STRENGTHENS ITS EXECUTIVE TEAM MATTEO BIGARELLI APPOINTED NEW CHIEF BUSINESS DEVELOPMENT OFFICER FABRIZIO NEGRI APPOINTED CHIEF DIGITAL FINANCE OFFICER

Milan, 15 June 2026 – Generalfinance (the “**Company**”), a financial intermediary specialising in factoring and listed on the Euronext STAR Milan segment of Borsa Italiana, announces the appointment of two new managers: Matteo Bigarelli as Chief Business Development Officer – with responsibility for developing factoring activities dedicated to ‘Special Situation’ companies in Italy and abroad – and Fabrizio Negri as Chief Digital Finance Officer, who will be responsible for coordinating a new division dedicated to the development of asset-based finance activities in the performing segment.

These new appointments are part of the development strategy set out in the Business Plan approved for the coming years and are intended to support business growth, consolidate the Company’s competitive position and drive forward strategic projects.

Matteo Bigarelli – Chief Business Development Officer

Matteo Bigarelli brings to Generalfinance a wealth of experience gained in the banking and financial sector, having held positions of increasing responsibility within the BPER Banca Group. During his career, he has served, amongst other roles, as General Manager of BPER Factor and Banca Carige, leading major initiatives in business development, corporate reorganisation and integration. Previously, as Chief Strategy Officer of the BPER Banca Group, he coordinated corporate development, innovation and special transactions, contributing to some of the most significant M&A deals in the Italian banking sector.

Fabrizio Negri – Chief Digital Finance Officer

Fabrizio Negri has over twenty-five years’ experience in financial services, gained at leading national and international firms in the fields of credit, structured finance, capital markets and digital lending. Before joining Generalfinance, he served as Chief Executive Officer of Cerved Rating Agency, steering the company through a period of growth and consolidation. Previously, as Head of Digital Lending at the Cerved Group, he designed and launched a proprietary platform for trade finance. Throughout his career, he has also gained significant experience at HSBC, Crédit Agricole CIB and Intesa Sanpaolo, developing cross-functional skills in the management of complex projects, the digitalisation of financial processes and the strategic use of data.

Massimo Gianolli, Chief Executive Officer of Generalfinance, commented: “We are delighted to welcome Matteo Bigarelli and Fabrizio Negri to the Generalfinance management team. Their expertise and professional backgrounds represent a significant asset for the Company as it enters a phase of further growth and

consolidation both nationally and internationally. These new appointments reinforce our objective of delivering the projects set out in the Business Plan, supporting business development and the evolution of strategic initiatives already underway, with an approach focused on efficiency, quality of execution and the creation of value for all stakeholders.”

GENERALFINANCE

Founded in 1982 and led by Massimo Gianolli for 38 years, Generalfinance is a regulated financial intermediary that provides financing to businesses through factoring solutions tailored to the entire supply chain, thanks to dedicated teams capable of supporting, stabilising and revitalising the value of companies. Operating from offices in Milan, Biella, Rome and Madrid with a team of around 90 professionals, Generalfinance is a leader in the factoring segment for companies in ‘Special Situations’.

Generalfinance S.p.A.

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